

South Korea

Japan

Israel

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Date

Company Name

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Company Address

Company Website

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Global headquarters if different than above

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Contact Name

Contact Phone Number

Contact Email Address

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No. of Employees

No. Global Employees

Women, minority, and/or veteran owned?

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U.S. vs. International Sales (does not include funding, grants, private equity, etc.)

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Product/service your company offers

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What makes your product/service unique? What is the comparative advantage?

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Describe your customer

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NAICS Code(s)

HS Code(s) of your product

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Where are you trying to sell internationally? Why?

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How do you sell internationally (agent, distributor, JV, etc.)?

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Who are your competitors in the U.S.? Competitors outside the U.S. or in desired export market?

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What barriers do you face in your target export market(s)?

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How does your pricing compare to competitors in the U.S. (in approx. percentage)? Globally?

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